

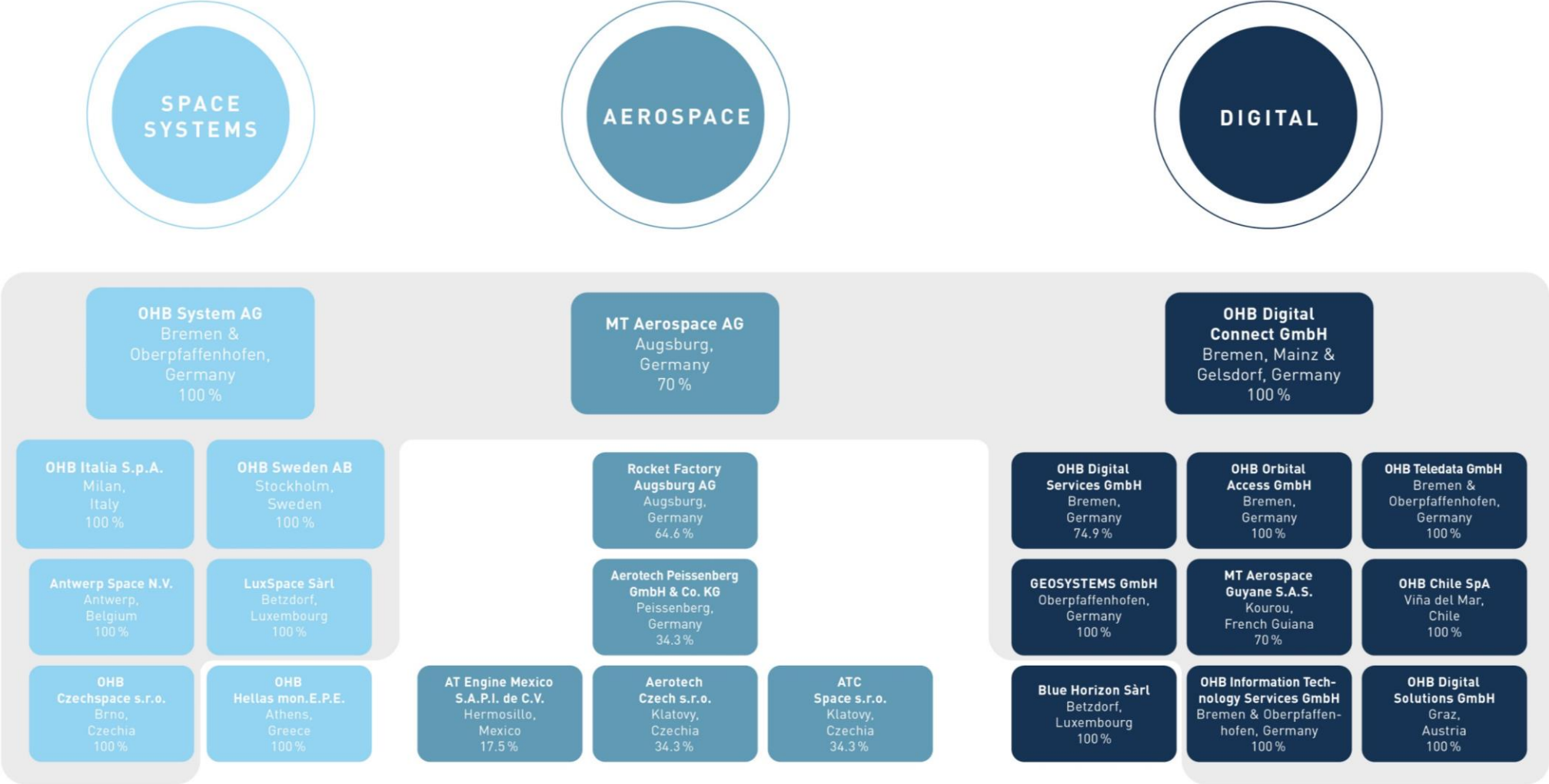
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# ANALYST CONFERENCE | Q1/THREE-MONTH RESULTS 2024

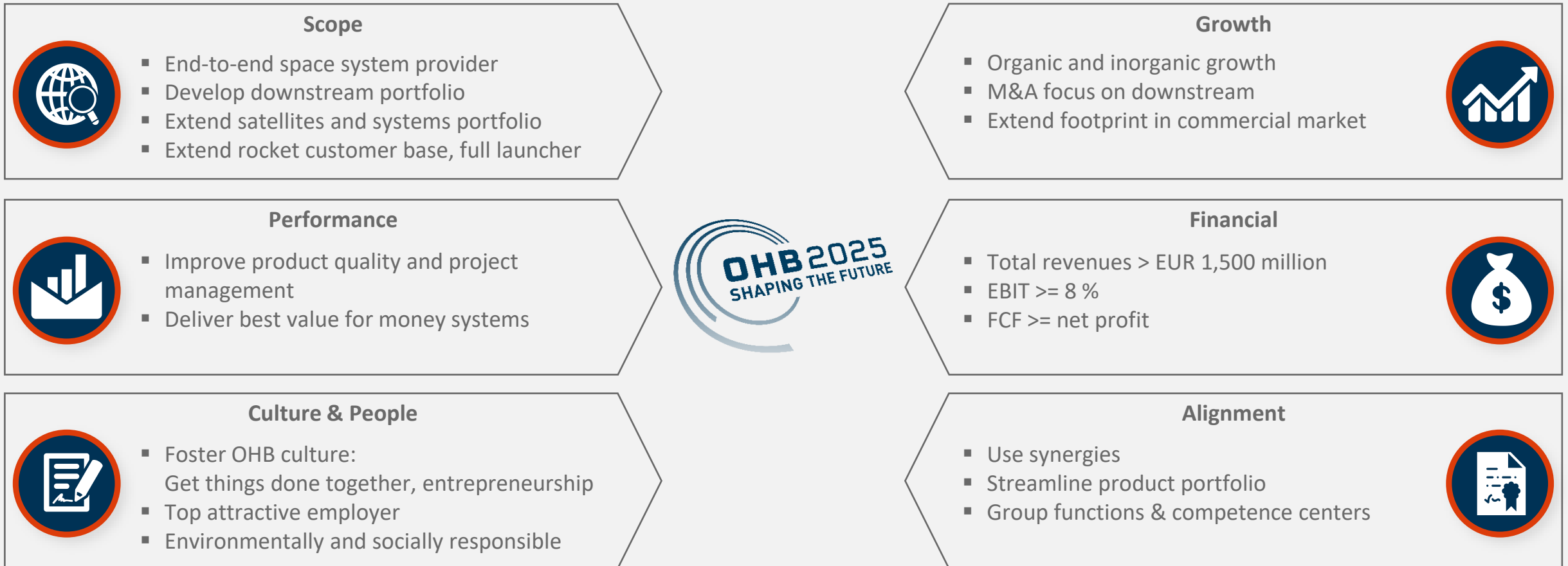
MAY 8, 2024

MARCO FUCHS, CEO  
KURT MELCHING, CFO  
DR. MARKUS MOELLER, CSO

# BUSINESS SEGMENT OVERVIEW

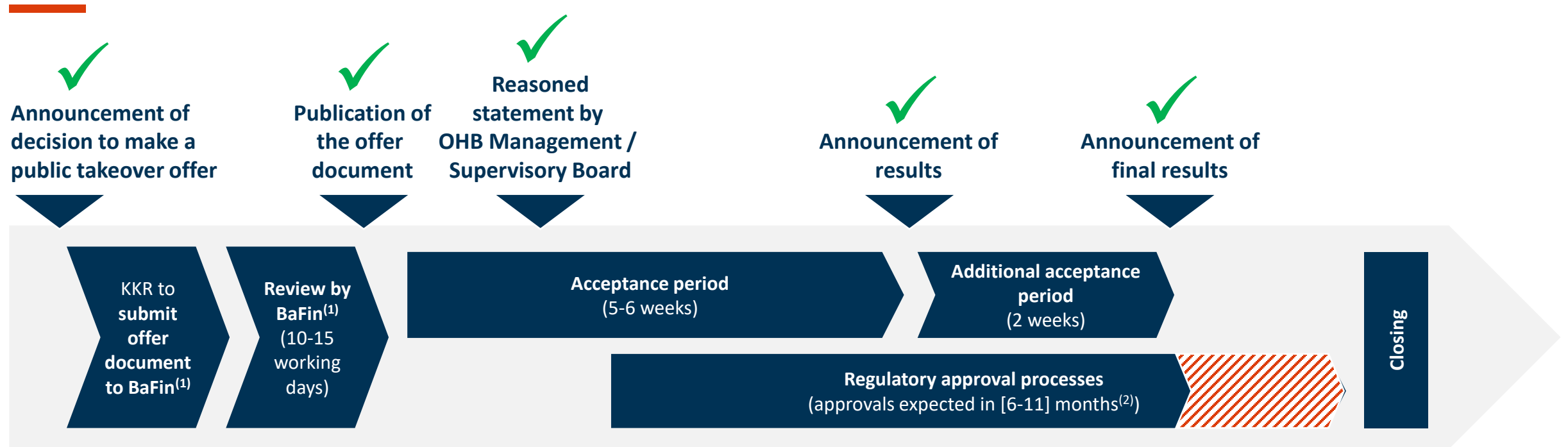


■ = consolidated



# PUBLIC TAKEOVER OFFER IS WELL ON TRACK FOR COMPLETION

CLOSING IS NOW ONLY SUBJECT TO REGULATORY APPROVALS



- Approvals for foreign direct investments in 2 out of 10 countries are still pending
- KKR will seek to complete the regulatory approvals that need to be conducted as soon as possible
- All information on the voluntary public takeover offer, can be found on an ongoing basis on [www.orchid-offer.com](http://www.orchid-offer.com)

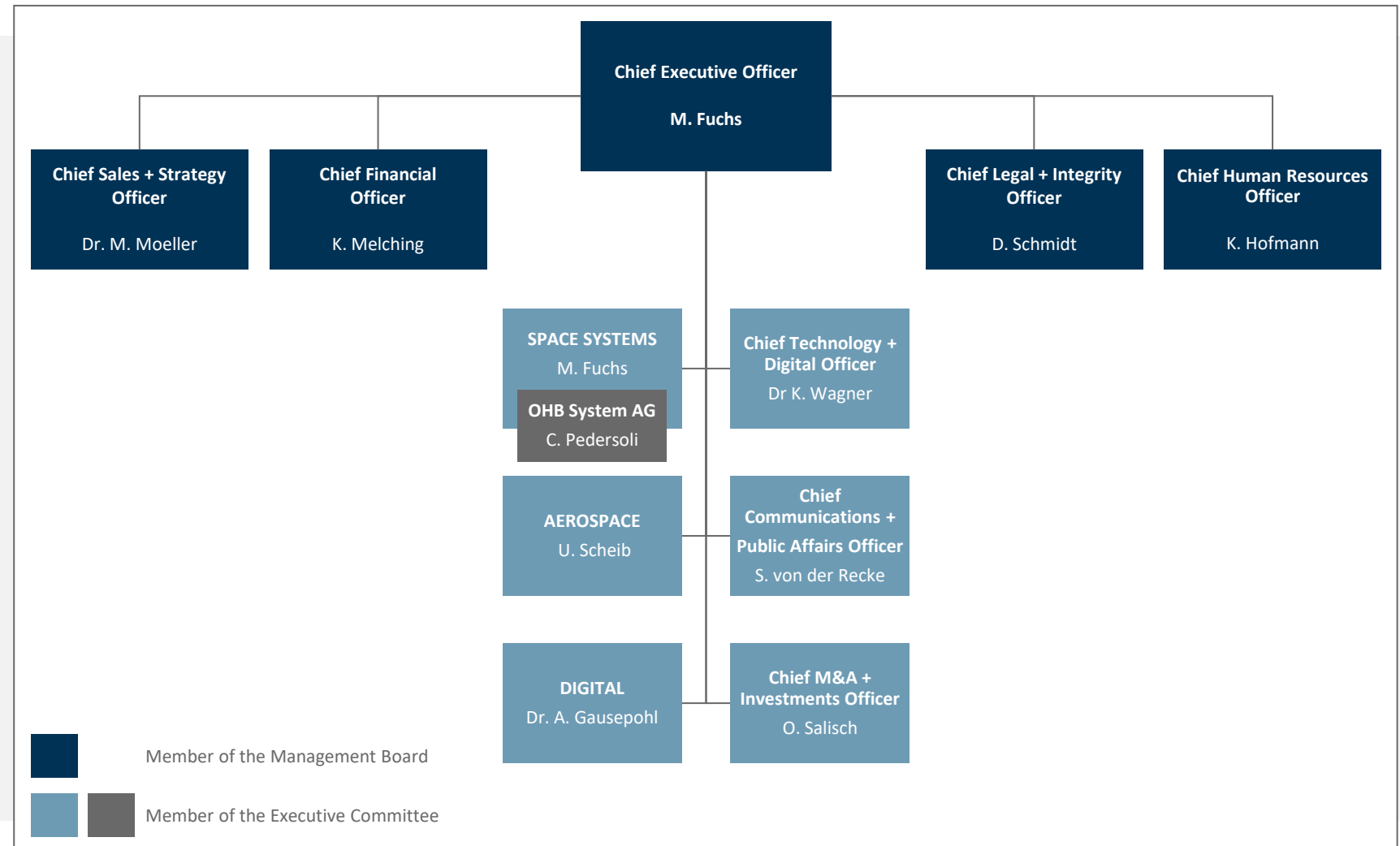
(1) German Federal Financial Supervisory Authority; submission latest 4 weeks post announcement

(2) Subject to regulatory filing and approval process

# NEW GOVERNANCE MODEL FORMS AN INTEGRAL PART FOR THE IMPLEMENTATION OF OUR GROWTH STRATEGY

**Executive Committee emphasizes Group-wide responsibilities and acts as the foundation on our way to becoming the European Space Champion**

- Dr. Lutz Bertling stepped down from the Management Board at the end of 2023
- Restructuring effective since February 1, 2024
- Multiple benefits expected:
  - Increased efficiency and effectiveness using synergies
  - Stronger connections between all three business segments for ...
    - ... increased market orientation
    - ... higher level of integration





# TOP LEVEL MANAGEMENT CHANGES ACROSS ALL BUSINESS SEGMENTS (I)



## Chiara Pedersoli appointed as CEO of OHB System AG

- She succeeds Marco Fuchs who will remain CEO of OHB SE
- Marco Fuchs joins OHB System AG's Supervisory Board



## Ulrich Scheib appointed as CEO of MT Aerospace AG

- As new CEO, he succeeds Hans Steininger who will remain on the Management Board of Aerotech Peissenberg Group
- Hans Steininger joins the Supervisory Board of MT Aerospace AG



## Dr. Arne Gausepohl appointed as new head of OHB's DIGITAL segment

- Takes over the responsibility formerly held by Dr. Lutz Bertling
- He retains his positions as Managing Director of OHB Digital Services and Member of the Management Board of German Offshore Spaceport Alliance GmbH



# TOP LEVEL MANAGEMENT CHANGES ACROSS ALL BUSINESS SEGMENTS (II)



## Dr. Kristina Wagner assumed the role of Chief Technology + Digital Officer on February 1, 2024

- Joins from KUKA where she held various management positions including the responsibility for its largest innovation program
- Responsible for overseeing OHB's technical developments and research work on Group level



## Oliver Salisch appointed as Chief M&A + Investments Officer

- In charge of mergers and acquisitions and the management of the Group's other equity participations
- Appointed as Managing Director of OHB Venture Capital GmbH



## Sabine von der Recke appointed as Chief Communications & Public Affairs Officer

- Assumes responsibility for public and political affairs, corporate communications and fairs and exhibitions
- She continues to be Member of the Management Board of OHB System AG and German Offshore Spaceport Alliance GmbH





# SEGMENT HIGHLIGHTS

## SPACE SYSTEMS

- Preparation for the integration of the first PLATO cameras in our new clean room has begun
- Strong progress in the Earth observation domain across the Group
  - OHB Italia tasked with providing 12 additional satellites for IRIDE Earth observation constellation
  - OHB System selected as prime contractor for the definition phase for the next Sentinel-2 generation
  - Environmental test campaign for Artic Weather Satellite completed
    - OHB Sweden remains on the ambitious schedule for the mission
    - Launch planned for the upcoming summer
- Successful bid for LEO-PNT demonstrator mission
  - Selected for development and assembly of all four satellites and their respective payloads
  - Leveraging heritage from the Galileo navigation satellite program







## SEGMENT HIGHLIGHTS

### AEROSPACE

- Rocket Factory Augsburg takes further steps towards initial launch
  - Test campaign for RFA ONE's upper stage successfully completed
    - All systems tested far beyond the specifications required for the flight
    - Final tests ahead of the integration on the launcher's first stage are underway at the company's headquarter in Augsburg
  - First stage integration in progress at SaxaVord spaceport in preparation of the upcoming hot-fire test campaign
  
- MT Aerospace further leverages its in-house materials expertise for new fields of application
  - Comet Interceptor:  
First delivery of a flight-ready central tube made from carbon fiber reinforced plastic (CFRP)
  - CALLISTO:  
Contribution to a further project aimed at developing reusable launch vehicles

# SEGMENT HIGHLIGHTS

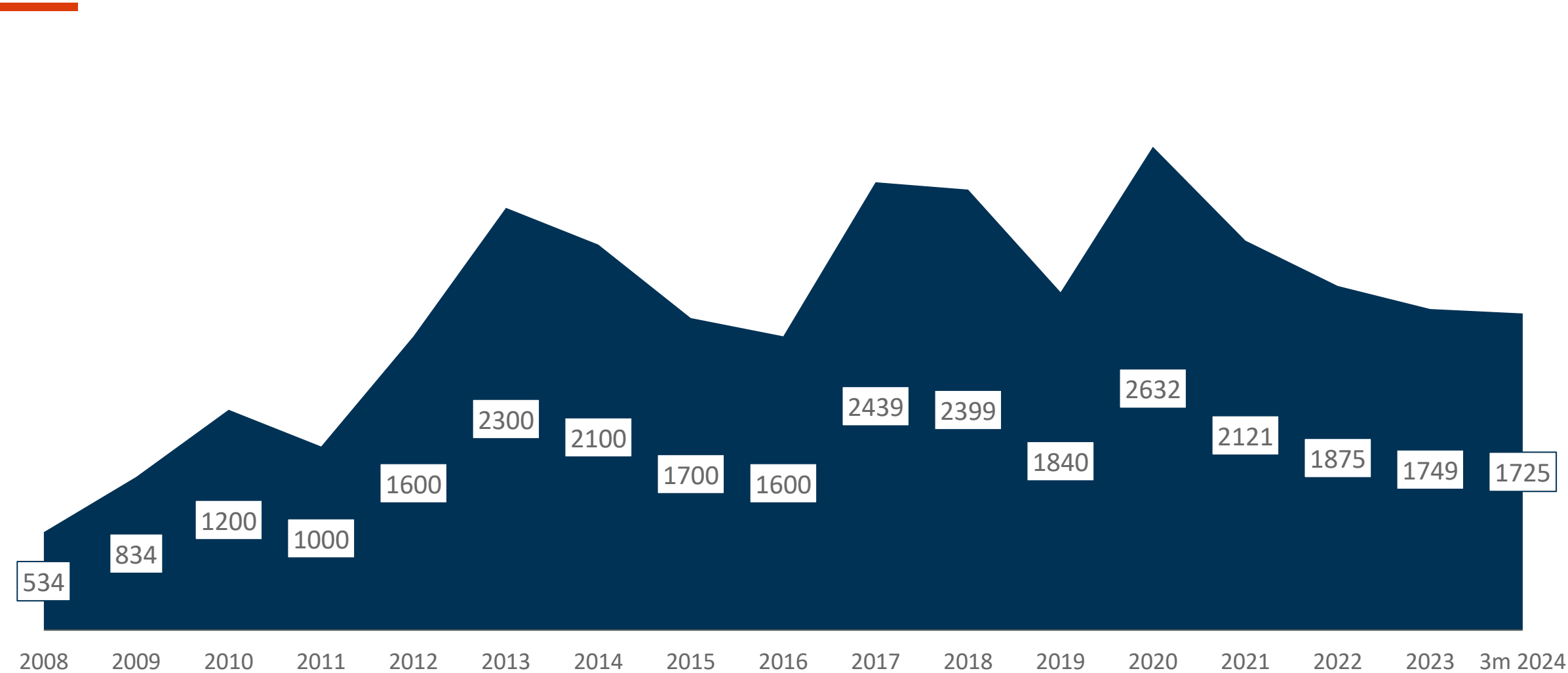
## DIGITAL

- Next milestone in MeerKAT expansion project (MeerKAT+) achieved
  - First of at least 14 new high-performance antennas delivered in February 2024
  - OHB Digital Connect now focusses on serial production of the remaining antennas
- OHB selected to coordinate Baltic GTIF
  - Pilot project aimed at combining Earth observation data and modern analysis and cloud-computing technologies
  - Tool to meet information needs of decision-makers and supporting the European Union's net-zero target
  - Emphasis on scalability and adaptability to enable the solutions developed to be used in other countries and regions



# DEVELOPMENT OF ORDER BACKLOG

IN EUR MILLION



# THE GROUP IN BRIEF

FINANCIAL FIGURES IN EUR 000



	3m 2024	3m 2023	Change in %
Order backlog (March 31)	1,724,568	1,763,995	-2
Total revenues	206,725	202,350	+2
EBITDA	19,342	21,542	-10
EBIT	10,230	12,542	-18
Net profit after minorities	7,077	9,334	-24
EPS (EUR)	0.25	0.41	-39

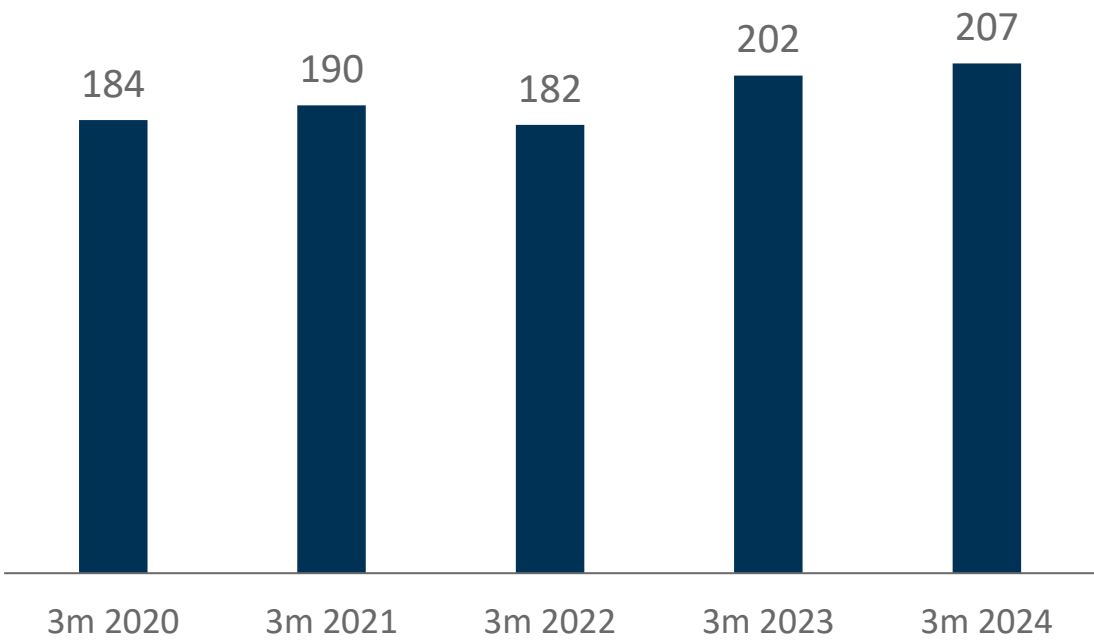


# DEVELOPMENT OF FINANCIAL KEY FIGURES FOR THE GROUP

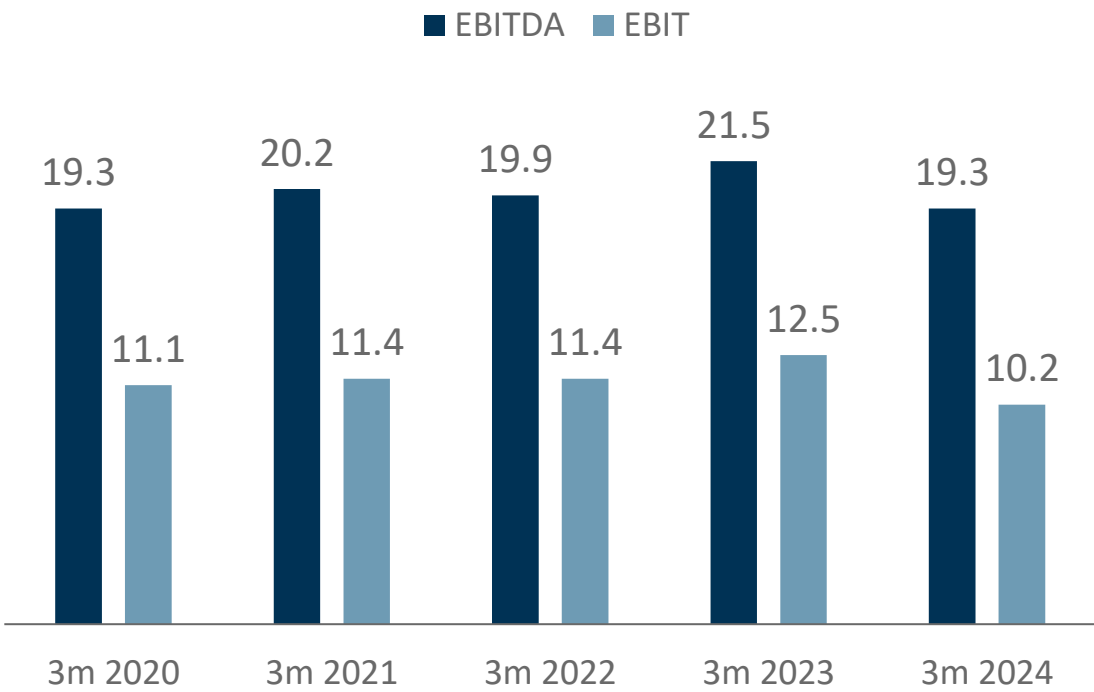
IN EUR MILLION



Total revenues



Profitability



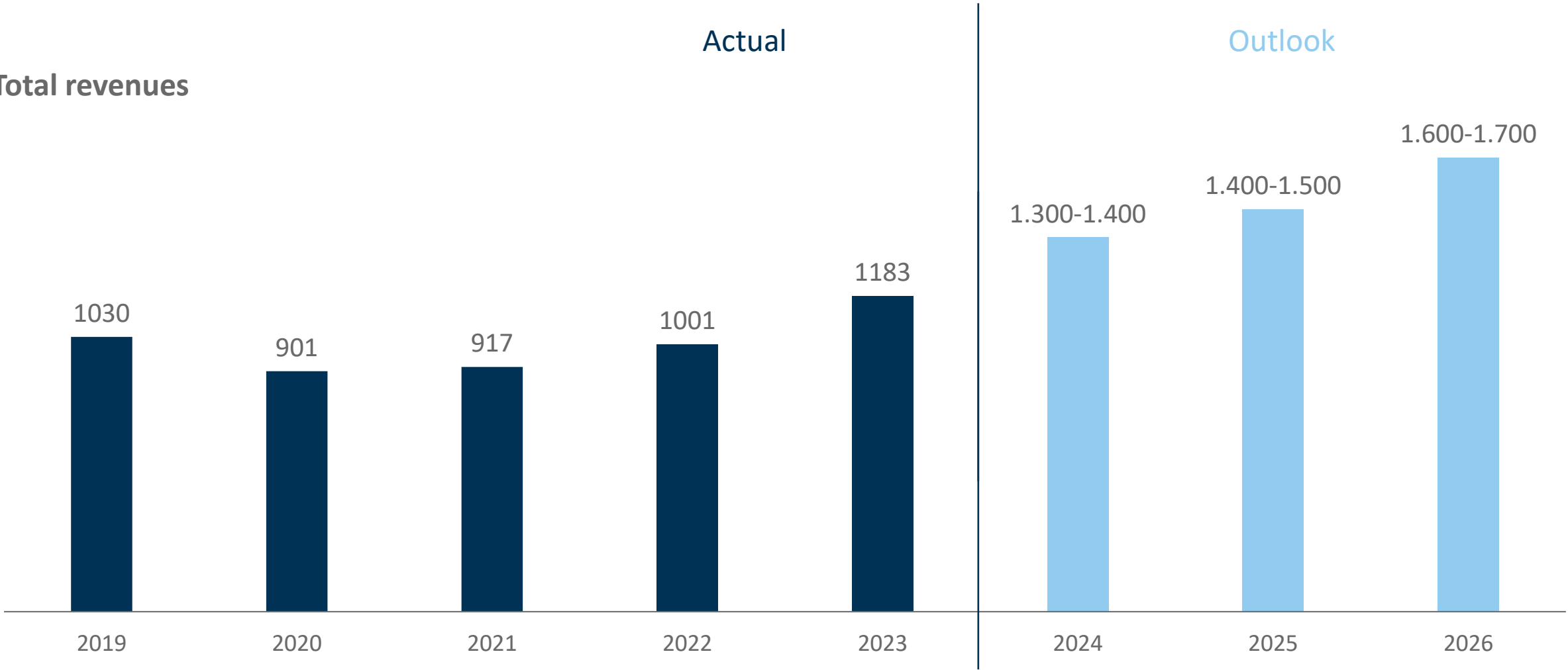
3m 2024  
EBIT margin: 4.9 % (3m 2023: 6.2 %)

# FINANCIAL OUTLOOK 2024-2026

IN EUR MILLION

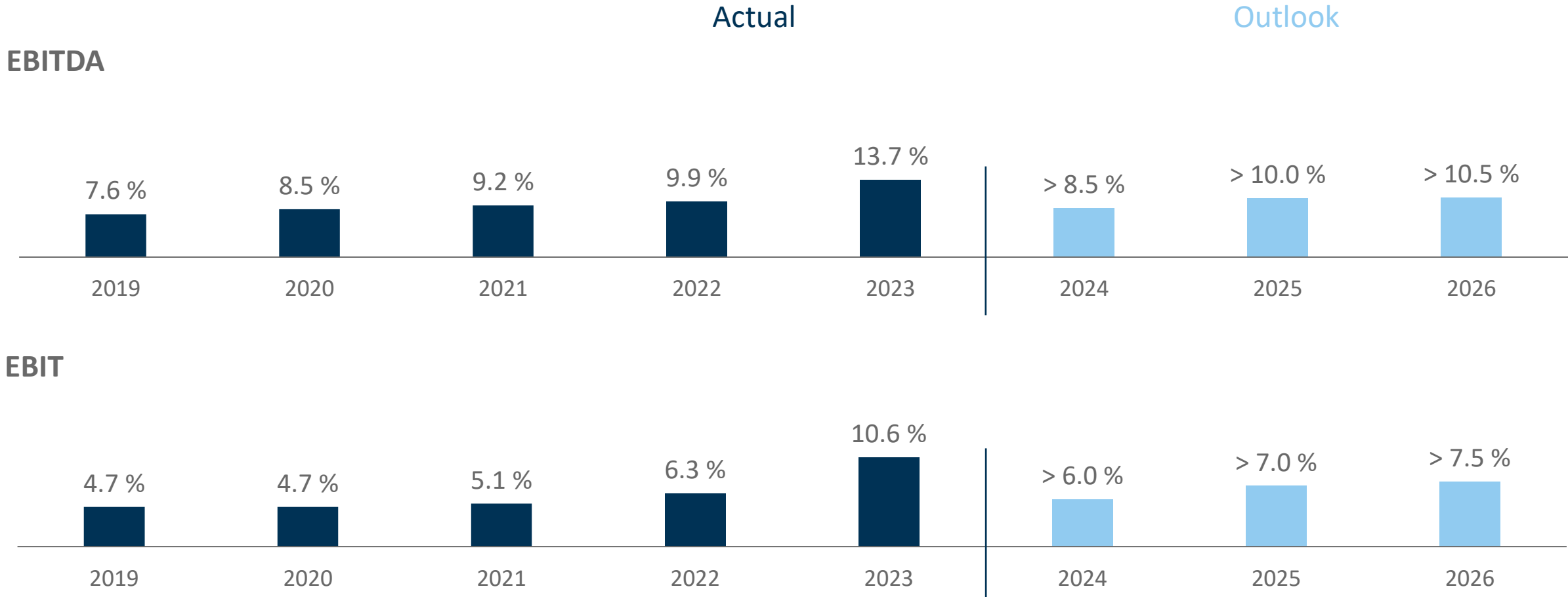


Total revenues



# FINANCIAL OUTLOOK 2024-2026

MARGIN DEVELOPMENT | ADJUSTED VALUES FOR OUTLOOK



# FINANCIAL CALENDAR 2024



May 8, 2024	3-Month report/Analyst conference
June 26, 2024	Annual General Meeting
August 8, 2024	6-Month report/Analyst conference
November 12, 2024	9-Month report/Analyst conference



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# Q&A



# THANK YOU!

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