

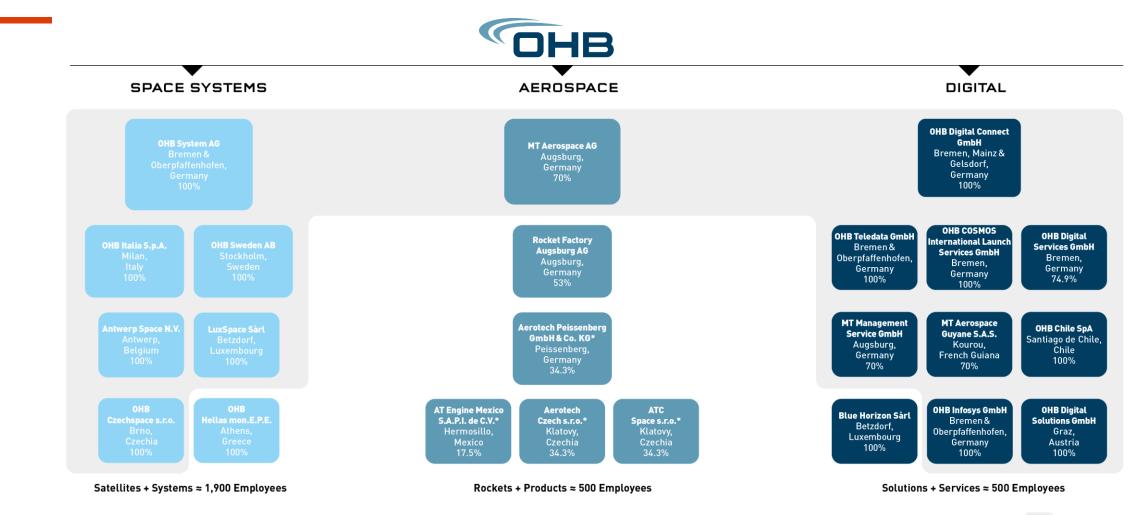
# FINANCIAL OUTLOOK

CAPITAL MARKET DAY 2022, JANUARY 18

KURT MELCHING, CFO

#### **BUSINESS SEGMENT OVERVIEW**

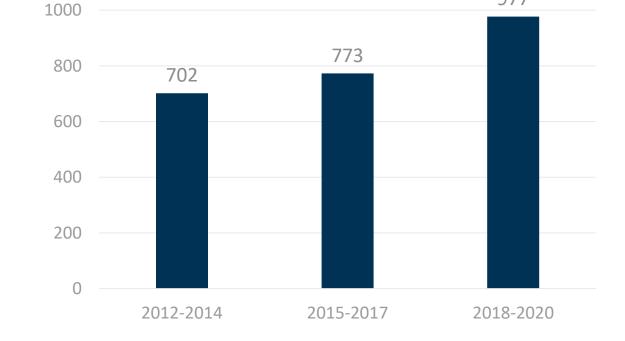




Consolidated

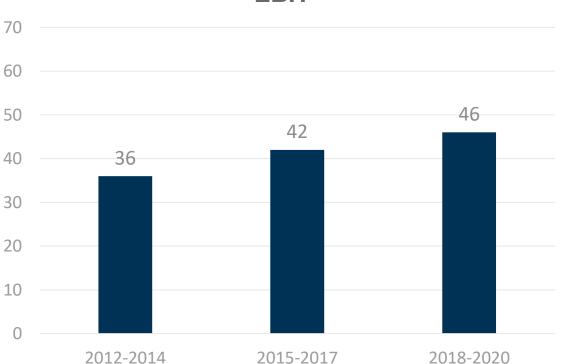
#### **GROWTH PATH FOR THE GROUP**

ANNUAL AVERAGES P.A. IN EUR MILLION



**Total revenues** 

977

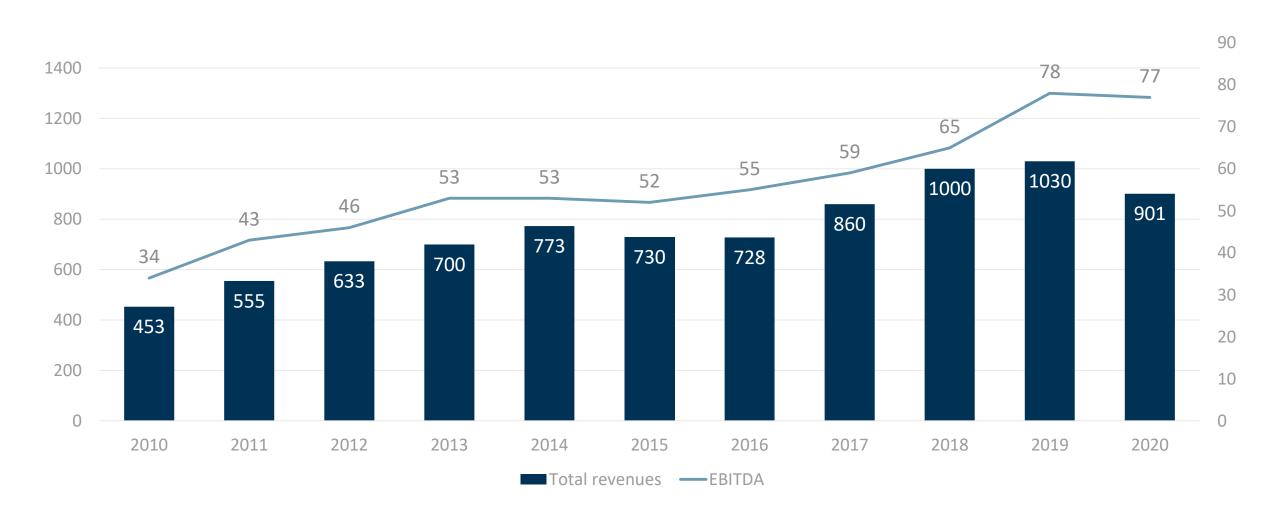




EBIT



#### **DEVELOPMENT OF TOTAL REVENUES & EBITDA**





#### CAPITAL MARKET DAY 2022 // KURT MELCHING // JANUARY 18

#### **DEVELOPMENT OF ORDER BACKLOG**

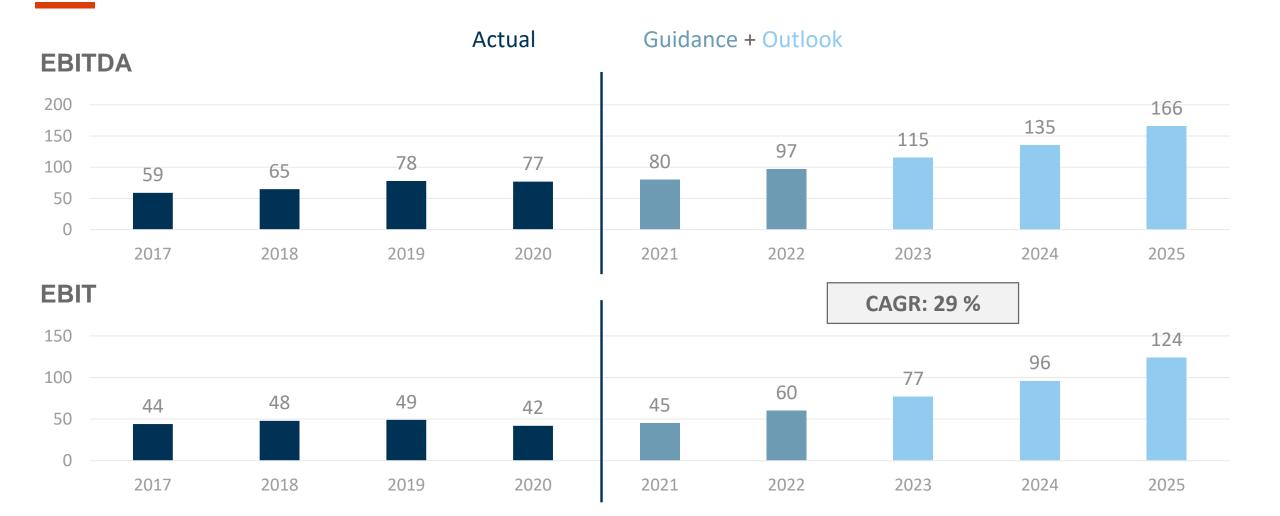




### **FINANCIAL GUIDANCE 2021-2025**



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#### **CASH FLOW EVOLUTION**



- Since IPO in 2001: Positive operating and free cash flow figures have been generated for the most part until 2020
  - Total amounts:
    - Operating cash flow: EUR 308 million
    - Free cash flow: EUR 193 million
  - Investments, capital costs and dividends could be financed from these figures
- Since 2013: Partial funding of the group through a syndicated loan.
  → Net leverage covenant of 3.00x (investment grade) has never been at risk
- Our expectation: Further improvement in these figures despite increasing share of commercial business
- Our assumption: At least cash-neutral payment plans and less upfront financing in new commercial contracts enabled by less budgetary constraints from institutional customers

#### **OHB RETURNS TO GROWTH PATH AFTER STABILIZATION PHASE**



SIGNIFICANT IMPROVEMENT IN KEY FIGURES PLANNED BY 2025

- Revenue growth: The project planning / order intake planning shows a significant potential for growth in the coming years
- We expect margin improvements in all segments
  - SPACE SYSTEMS: Expected order intakes and productivity improvements will lead to EBIT-margins higher than in the past
  - AEROSPACE: Come back to significant positive contributions due to the expected stabilization of the ARIANE program and new customers like Boeing
  - DIGITAL: Double digit margins expected and telescope and large antenna business is on the path for a commercial turn-around



## THANK YOU!

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