

An OHB Company



## **OHB GROUP AEROSPACE BUSINESS**

HANS J. STEININGER MT AEROSPACE AG

**OHB CAPITAL MARKET DAY 2021** 

## MT AEROSPACE AG





40 YEARS OF EXPERTISE IN SPACE FLIGHT, AERONAUTICS, ENGINEERING, AND PRODUCTION





## MT AEROSPACE AG – HIGHLIGHTS 2020

## Ariane 5

Ramp-down with successful delivery of last Lot PC shipsets

## Ariane 6

- Flight Model 2 and 3 (FM2/3) delivered
- Development: qualification and first tests started (finalization in 2021)

### International Launcher

- Boeing: Gore panel production of 2 shipsets for 2021 started
- Delivery of Gore Panels, Transfer Lines & Spun Caps for US prime

## Space Craft Tanks

- Qualification of L-XTA family (300-900 ltr) successfully finished
- First tank (Electra, 440 ltr) delivered

## Aviation

• 786 Water Tanks delivered in 2020 (772 Airbus, 14 Falcon)





## ARIANE 6 - MT-A WORKSHARE



- MT Aerospace with about 11% workshare of Ariane 6
- Design definition authority for metallic aero structures
- Risk sharing partner with significant own investment



## ARIANE 6 – MT-A UPDATE

#### Ariane 6 Development and Qualification

- Additional budget to be confirmed during ESA council in March 2021
- Qualification campaign ongoing
- Delivery of all qualification models to test centres
- Successful qualification test of Upper Stage LH2 Tank
- Final qualification (pMG11) of A6 tanks and structures in 2021

#### **Ariane 6 Series Production**

- MT-A production plan: 3 shipsets in 2021 and 4 shipsets in 2022
- Minimum viable production (MVP) agreed with customer

### Ariane 6 Carbon Fibre Reinforced Plastic (CFRP)

 Start of project for a performance and cost optimized black Upper Stage (PHOEBUS, ESA)









ARIANE 6 - LAUNCH SCHEDULE & PRODUCTION PLAN



#### **Program Schedule & Launch Scenario**

- New A6 maiden flight date communicated by ArianeGroup: 2022
- Less than half of inital ramp up cadence planned: 0-0-3-5-9
- End of transition in 2024

## **MT-A Production Plan**

- Continuous changes to ramp-up and production plans make efficient operational planning difficult
- Continuous reduction of Ramp-up for three years leads to adaptation of MT production plan
- Minimum viable production for 2021/2022 = 3 to 4 shipsets p.a.
- Prices per shipset will be adapted; additional costs of decreased cadence covered by compensation programs
- Confirmation of minimum production, Ramp-up, and Financing Plan expected in Q1/2021 by ArianeGroup and ESA
- → Main focus: Stabilization of production at lower cadence level and efficiency program (see next slide) will lead to positive margins in 2022
- $\rightarrow$  Financial stabilization through ESA Transition Compensation programs

## COMPANY RE-ORGANIZATION FROM SUMMER 2021



- Lean in engineering and production
- Increase of agility level
- Enlargement of processes and company digitalization
- Potential adjustment of HC
- Transition to project-driven company
- Horizon 25+ program for central coordination of all necessary measures to ensure a successful transition phase and restructuring of MT Aerospace AG

8	763	39
42 But Manaharma	210 gerannis, 108 orientyte Aufgeben	Second Copyrt, 1 NM
Org 11/04/00     Org 11/04/00     Org 11/04/04/00     No 11 Aread Contern     No 11 Aread on 11/04/04/0     No 12 Thismened     No 12 Thismened     No 12 Thismened     No 12 Thismened     No 12 Thismened	<ul> <li>Anderson Antonio Instituti Statisticani Antonio</li> <li>Will Land VC Statistica University of the Antonio University of the Antonio Institution University of the Antonio Institution</li> </ul>	San Party-Los and Alfred      San Party-Los and Alfred      San Alfred State State State State      San Alfred State State State      San Alfred State      San Alfred      San Alfred

## **BEYOND ARIANE 6**

#### Kourou

50% MT-A share in upgrade of launch site & control center and operations of launch site in Kourou

#### Export

 Selling expertise in spaceflight and aeronautics engineering and production on export markets

## Future Technology Program

- Next Upper Stage preparation Black Upper Stage, Metallic Stage Technologies (SCOUT)
- Automated Panel Production Line Shot Peening development, Automated Production Line with AI elements
- Technology improvement
  - Material: "smart structures" with integrated sensors assessments
  - Processes: ISC next generation flow forming
  - Digitalization: Factory 4.0: in development: "digital twin" concepts & manufacturing





A6 Launch Site Kourou



## ULA Space Launch System



Black Upper Stage configurations

## **BEYOND ARIANE 6**

#### CSTS – Mini Launcher

Technology Development and Launch Support for Rocket Factory - Staged Combustion & Low Cost Tanks/Structures

#### NESTS

New European Space Transportation Solutions Study – OHB, MTA, and RFA to prove capability of own launcher system

### **Technological Future**

- CFRP ComET, PHOEBUS, CompACT/HERA
- AM
  - SLM, DED, and AFSW technologies
  - entire additive value chain offered: digital design, additive manufacturing, post processing, certification/qualification
  - EUR 11 Mio. ESA FLPP contract expected
- H<sub>2</sub> derive heritage from spaceflight projects for on-earth usage







## AEROTECH PEISSENBERG

## WELCOME TO AEROTECH (THE AEROTECH GROUP IS A NON-CONSOLIDATED PARTICIPATION OF OHB SE)

A REAL PROPERTY AND





## AEROTECH PEISSENBERG PRODUCT EXAMPLES





## AEROTECH PEISSENBERG PRODUCTS IN NEARLY EVERY FLYING ENGINE





AS A TECHNOLOGY PARTNER FOR ENGINE MANUFACTURERS, THE AEROTECH GROUP WILL REALISE GROWTH ON THE BASIS OF INITIATIVES ALREADY LAUNCHED



A leading Tier 1 supplier of highly complex rotating parts for aircraft engines Committed and reliable partner to major engine manufacturers Supplier to all major programmes with a uniquely differentiated portfolio and a focus on high-tech segments Strong position in a highly attractive and dynamic growth market

Industry knowledge and highly dedicated and qualified staff

Competitively positioned through international locations

Approved for all relevant manufacturing processes in engine production

Despite the current difficult situation in the aviation industry, the company is in a stable business situation and generates a sufficient Cash-flow

## AEROTECH PEISSENBERG PRODUCT EXAMPLES





Turbine Disk Inconel 718 Diameter up to 800 mm



Turbine Case Jethete Diameter up to 1.200 mm



Seal Ring Waspaloy Diameter up to 1.200 mm

## STANDARD & SPECIAL PROCESSES





CMM inspection



Visual inspection



Plasma Coating



Etching AtFin





FPI Testing

## AT ENGINE MEXICO





## ATEM – THE CONTRACT





## ATEM FACILITY - FROM DESERT TO HIGH-TECH







MEXICO

## EQUIPMENT - BEST IN CLASS





OHB Capital Market Day, Feb. 2021

## PRODUCT PORTFOLIO





## REF RECTORY

Your Launch into the New Space

# Reaching orbit with groundbreaking efficiency

## Launching a new age of space

We are announcing an unmatched price for future launches of our rocket



## Making space easily accessible

We are preparing for an unprecedented number of lift-offs per year

## 50 launches

## **Robust capacity for cargo**

We are creating record payload-lifting-power to boost cost-efficiency

# 1,300 kg

## **Creating a Henry-Ford-moment**

We are combining landmark engineering with unrivaled serial space flight production skills

# Technology + Industry

## **Democratizing access to space**

We are fostering industrialization by putting cutting-edge technology to large scale use

# From rocket science to rocket factory

We have precious planet Earth to take care of. A new generation of satellites enables us to better manage it. We are losing control of our life support system. Let's put eyes in the skies to better understand it.

We are drowning in man-made problems. Earth can best be fixed by understanding it.

## Bringing connectivity to places that need it the most.

Contraction of the local division of the loc

## Enabling autonomous driving with extremely low latency.

## we are addressing three key problems

#### 

Limitations of today's offerings for satellite launches create pain points for customers



## **High Prices**

Space Transportation is the highest cost block for small satellite operators to bring constellations into use



## Inflexibility

Launch is the bottleneck in small satellite value chain deployment, since heavy launchers have inflexible launch schedules and no last mile delivery for dedicated orbits



## Complexity

Immense handling and organisational efforts, no endto-end service for small satellite launches to LEO

## ... with three innovative key solutions

We are easing our customers' pain points with cutting-edge technology delivering robust results



## Lowest price

We industrialize rocket production. Standard industrial parts and highly efficient production technologies create unique cost advantages.



## Last mile delivery

We go the extra mile. Our orbital stage can precisely position up to 100 satellites. Entire satellite constellation deployments are possible with just one launch.



## Superior technology

Our propulsion system is more powerful, more efficient and significantly more sustainable than conventional technologies.

## A unique combination of features

The most impactful technological highlights of our launcher



#### Propulsion System Cluster

Our staged-combustion technology combines high performance with cost efficiency transferred from automotive serial production.

>7721



27721

#### Second Stage Tank

We use a common tank design made of inexpensive stainless steel for maximum cost efficiency.

## A unique combination of features

The most impactful technological highlights of our launcher

#### **Orbital Stage**

5772

Our in-house developed orbital stage allows us to deliver a payload of 1,300 kilograms to space, bringing satellites to the specific orbits our customers desire.

## Eight key takeaways from today

Core advantages created by the unique combination of skills and access to markets

## Team



- Experienced founding team with proven track record
- - 85 highly skilled and ambitious employees with entrepreneurial drive



3

## Production

ンコン

- Industrialization inspired by the German automotive environment
- High vertical integration with production and test inhouse (e.g. 3D Printing)

## Technology





Automated and AI driven optimization of parts through data analytics

#### Anchor customer



- Lol for 25 launches with OHB
- Several hundred millions of sales pipeline with worldwide customers

38

## Next funding round is about to open

Clear roadmap for investors with precisely defined milestones of technical progress

Series A 15m€	Series B 25m€	Series C 75–100m€
<b>Proof of concept</b> Validation of core technologies	Qualification at stage le Validation of all required techno	evelLaunch and industrializationblogiesImplementation of mass production
V Test site implemented	Orbital stage prototype finaliz	ed Optimizing technology
5,000 sqm production facility set-up	Propulsion system qualified	Preparation of industrialization processes
Proof of concept for main propulsion,	Hot fire at stage level	Launch site to host 1st and 2nd test flight
Own spaceport in the Azores secured	Launch site implementation	<ul> <li>First commercial launches from own space port</li> </ul>
✓ 10m€ institutional contracts	20m€ institutional contracts	30m€ institutional contracts
Pipeline of 400m€+ in Lols and Molls	Pipeline of 500m€+ in signed contracts and Lots MoLls	Scaling production and flight cadence

## Thank you for joining our mission

Hans Steininger +49 821 505 1030 hans.steininger@mt-aerospace.de Jörn Spurmann +49 821 999 576 17 joern@rfa.space